



## EXODUS TECHNOLOGY CORPORATION

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March 31, 2005

Mr. Major Clark  
Office of Size Standards  
Size Determination Program Manager  
U.S. Small Business Administration  
Office of Government Contracting  
409 3rd Street, S.W.  
Washington, D.C. 20416

Subject: Restructuring SBA Small Business Size Standards

Dear Mr. Clark:

As a small business owner I am taking the opportunity to submit herein our objection to the proposed rule to restructure size standards (69 Fed. Reg. 13130, March 19, 2004) and on whether SBA should provide an exclusion for affiliation with venture capital companies when determining eligibility for participation in the Small Business Innovation Research (SBIR) Program. Because the SBA seeks input from the public on its approach -- it is our request that you consider the hardship (both financially and competitively) this restructuring will place on Small Business.

The SBA is aware of the many obstacles faced by Small Business when competing for Government Contracts. Due to the state of our economy we are finding that Mid-size to Large Businesses is aggressively bidding on every open opportunity available -- leaving no room for presently classified Small Businesses.

Understanding that these comments must be received on or before April 3, 2005 -- we have also submitted them electronically to [restructure.sizestandards@sba.gov](mailto:restructure.sizestandards@sba.gov).

Respectfully,

Jacqueline Reid  
President/CEO  
Exodus Technology Corporation